the audience agency

Audience Finder

Survey Question Dictionary – English Organisations

© The Audience Agency 2023 Eng v2.5

# Contents

Introduction
What is the Audience Finder survey?
The Audience Finder Survey order process
Core, Premium and Bespoke questions
Methodologies
Additional surveys
Core questions
Interview information
Previous visits
Artform
Group info
Motivation
Ratings1
Net Promoter Score
Open feedback
Gender and sex
Age12
Ethnic group1
Disability14
Place of residence1
Premium Questions10
About Visit1

	Arrival and departure time	. 1
	Average visit frequency	. 1
	Annual event visit frequency	. 1
	Actions during visit	. 1
	Participation	. 1
G	roup composition	2
	Type of group	. 2
C	ommunication	2
	Awareness of comms	. 2
	Website usage	. 2
	Social media use	. 2
	Social media channels - general	. 2
	Social media in relation to arts and culture	. 2
	Social Media channels - org specific	. 2
	Social Media use - org specific	. 2
M	otivations	2
	Drivers of choice	. 2
C	ultural Activity	2
	Other local activity	. 2
	Cultural attendance	. 3
	Cultural participation	. 3
	Professional involvement in arts & culture	. 3
	Level of knowledge - artform	. 3
	Level of knowledge - subject matter	. 3

Tourism	3
Culture as a visit driver	33
Reason for visit to area	33
Overnight stays	34
Type of accommodation and number of nights	34
Revenue generation	3
Commercial activity	3!
Itemised spend	30
Total spend	30
Ratings and feedback	37
Ratings	37
Improvements	
Summary of experience	38
Impacts	39
Exposure to artform	39
Impact on reattendance	39
Impact scales	40
Community impacts	4
Generic Learning Outcomes	42
Membership and fundraising	4
Membership	4
Benefits	44
Awareness of charity status	44
Current support	

	Potential support	.45
0	lace and Profile	46
	Relationship with local area	.46
	Local workers and students	.47
	Education	.47
	Occupation	.48
	Sexuality	.48
	Scottish Gaelic language	.49
	Welsh language	.49
=	amily	50
	Household ages	.50
	Family ratings	.51
Γ	ravel	52
	Travel miles	.52
	Travel mode	53

# Introduction

This document contains all the standard Audience Finder questions and guidance on their use within **English** organisations. For Scottish and Welsh organisations, please see the following links:

Scotland: <a href="https://www.audiencefinder.scot/survey/">https://www.audiencefinder.scot/survey/</a>

Wales: https://www.audiencefinder.wales/survey/

All Audience Finder questionnaires must include the core questions. You may choose to add Premium questions from this document, and you may also request Bespoke questions.

The questions in this document are shown as they would appear on a paper questionnaire, however layouts and tenses will be optimised for each methodology (paper, tablet, e-survey etc), and interviewer/respondent instructions added as appropriate. As such, please use them as a guide as to the range of questions available as standard in an Audience Finder survey, rather than using them collectively as a questionnaire template.

### What is the Audience Finder survey?

The survey is an essential component of Audience Finder, using a standardised framework and question set to collect data from audience members (however this is defined in your context - you may refer to them as visitors or bookers, for example). Within this framework there are a few ways of collecting data (or methodologies), and the best one for you will depend on the type of content you offer, your audience's preferences, and your available resources.

In the context of the Audience Finder survey and its target population, "audience members" are defined as:

- People over the age of 16, that have attended a venue or event physically
- People that have engaged with an organisation's cultural, heritage or artistic offer

This survey is not designed to collect data on:

- Digital audiences e.g. online event audiences or website users
- Audio audiences e.g. listeners to a radio show or podcast
- Participatory-only audiences
- Teachers and students on pre-booked educational visits
- Event or venue staff/volunteers or people working on programmed content e.g. cast or crew
- People who have only engaged with an organisation's ancillary spaces or services e.g. those using only the café or hiring a meeting room and not engaging with the cultural, heritage or artistic offer.
- Non-attenders, e.g. people who live in your target area who have not visited your venue

The Audience Agency provides alternative solutions and approaches to evaluate these types of service users, outside of the Audience Finder framework. Please speak to our <u>Consultancy team</u> for more information.

## The Audience Finder Survey order process

You will be asked some questions during the Audience Finder Survey order process, to make sure your survey meets your needs - such as:

- Your chosen survey methodology/ies
- Your organisation's name
- The name of the event, venue or location where interviews will be carried out
- Your anticipated yearly visits (i.e. footfall) figure for the period the survey will cover
- Funding status
- The artform(s) survey respondents may have experienced during their visit
- Any additional Premium or Bespoke questions you require

Once all the necessary details have been confirmed and your Data Use and Confidentiality Agreement (DUCA) is signed and returned, we will create your survey within 10 working days.

## Core, Premium and Bespoke questions

### **Core questions**

Core questions are included on all Audience Finder surveys. You may not remove any of these questions from your survey. There is however some flexibility, for example whether you ask about sex, gender, or both. The core questions are listed from page 7, with detail about the different question options.

If you opt to *only* ask the core questions, a typical interview (whether interviewer-led or as an e-survey) will take around 2-3 minutes.

Results of all core questions are available on your Audience Finder Original dashboard, and many are also shown on your Audience Finder Answers dashboard.

### **Premium questions**

You may add up to five Premium questions to your survey free of charge. Each additional Premium question is chargeable - more information about the pricing can be found in our <u>Knowledge Base</u> <u>article</u>. You can see all the Premium questions from page 16.

Results of selected Premium questions are available through the Audience Finder Original dashboard - search the Audience Finder Community for more details. Results of *all* questions are available through topline reports (of which you can request up to four per year for free) and via raw data, available on demand from your Audience Finder Answers dashboard.

### Bespoke questions

If the Core and Premium questions do not meet your needs, you may request Bespoke questions. Pricing for these will be confirmed during the order process, and will depend on the complexity of the question.

Results for Bespoke questions are available via topline reports (delivered on request for free up to four times per year) and your raw data, available on demand from your Audience Finder Answers dashboard.

## Methodologies

Four methodologies are possible via Audience Finder:

- a) Interviewer-led exit survey via paper questionnaire
- b) Interviewer-led exit survey via tablet
- c) Self-completion exit survey via QR code
- d) Post-visit e-survey via email

For more details, and to enable you to choose the most appropriate methodology/ies for your organisation, please see <a href="this Knowledge">this Knowledge</a>
Base article.

You can choose one methodology for free per collection period, including five free Premium questions. You may also wish to choose additional methodologies - pricing for these is detailed in <a href="this:">this</a></a>
Knowledge Base article.

Premium and bespoke questions are charged in the same way for all methodologies, so your first 5 Premium questions will be free in all methodologies. Data from each methodology flows into the same place, so is indistinguishable in your reporting.

## **Additional surveys**

Each organisation can request one Audience Finder survey per collection period for free. Pricing for additional surveys is detailed in our <a href="Knowledge Base article">Knowledge Base article</a>. Bespoke questions, additional Premium questions, and additional methodologies are charged in the same way as for the initial survey.

Additional surveys may be added to your main data feed (i.e. combined with your other survey(s) prior to your results being created) or shown as a separate survey on your dashboards.

# Core questions

These questions will be included on your questionnaire by default. They are the foundation of Audience Finder, and enable meaningful benchmark creation, which in turn leads to research and insights for the good of the arts, culture and heritage sector as a whole.

Demographic questions are asked in such a way as to align with the UK Census and the main UK funding bodies' reporting requirements. Aligning with the Census means your audience/visitors can be accurately compared with the population as a whole, so you can see

how representative your audience is of your local population or catchment area; understanding representativeness is the first step to better providing for under-served communities.

These questions are brought together in this section for ease of reference. Results for all core questions are available on the Audience Finder Original dashboard, the Audience Finder Answers Audience Report, and via raw data download.

### Interview information

These questions will always be shown at the top of paper questionnaires, and before the interview proper on questionnaires. On e-surveys, the respondent will be asked when they visited your organisation/event.

Interview info	Interview information										
Date of visit	dd/mm/yyyy	Time	24hr clock	Interviewer	Location						

### **Previous visits**

This question is used to understand the extent to which your organisation is engaging repeat and new audiences. The part about the number of visits in the last 12 months is used to help understand repeat visits within a year, and to calculate how many unique visitors your organisation has per year (as opposed to number of visits).

There are two versions of this question, depending on whether or not respondents could have visited on another occasion in the previous 12 months. In practice, most organisations ask the first version, and festivals/yearly events ask the second version. You will be asked to specify which version you require in the Audience Finder Survey order process.

### For organisations with a year-round offer

Question ID: CQ14/15	Have you visited [organisation/event] before today?	(Select one only)				
	☐ Yes, in the last 12 months	☐ Yes, between three and five years ago				
	Yes, between one and two years ago	$lue{}$ Yes, but more than five years ago				
	lacksquare Yes, between two and three years ago	☐ No, this is my first visit				
	(If 'Yes, in the last 12 months') Including today, how many times have you visited [organisation/event] in the last 12 months?					

### For organisations with a yearly offer (e.g. festivals)

Question ID: CQ3/4	Prior to this year, had you attended [organisation/event] before? (Select one only)					
	☐ Yes	□ No				
	(If 'Yes') When did you last attend [organisation/event] before this year? (Select one only)					
	☐ Last year	☐ Between four and five years ago				
	☐ Two years ago	☐ More than five years ago				
	☐ Three years ago					

## **Artform**

If your survey will be used across a variety of artforms, we need to know the artform the respondent experienced during their visit. The relevant artforms will be determined in the Audience Finder Survey order process, and the answers amended appropriately. If you are a single-artform organisation, this question will not be included on your questionnaire - responses will automatically be tagged with your artform.

Question ID: AV8	□ Plays/Drama □ General entertainment □ Literature □ Museum/Heritage □ Christmas Show □ Dance □ Traditional Visual Arts □ Outdoor arts								
	☐ Plays/Drama	☐ General entertainment	☐ Literature	☐ Museum/Heritage					
	☐ Christmas Show ☐ Dance ☐ Traditional Visual Arts ☐ Outdoor arts								
	☐ Musical Theatre	☐ Music	Contemporary Visual Arts						
	☐ Children/Family	☐ Workshops	ntertainment						

## **Group info**

These questions are used to measure the proportions of family (mixed adult and children), single adult, and adult group visits. They also allow you to understand your average group size.

Question ID: GP1/2	Are you visiting with other peop	ole today? (Select one only)						
	☐ Yes ☐ No							
	If yes, how many of those you are	re visiting with are aged (this does not include yourself)						
	Under 16	16 or older						

## **Motivation**

These two questions provide insight into the key motivations of your organisation's audience. The questions and answers are fixed, to enable benchmarking across Audience Finder, however [visiting/attending], [organisation/event] and [Artform is] will be determined based on the information you provide during the Audience Finder Survey order process.

Question ID: IN1/2	Which of the following describe your motivations for that apply)	or [visiting/attending] [organisation/event] today? (Select all
	☐ To spend time with friends or family	☐ For reflection
	☐ For a special occasion	[Artform is] an important part of who I am
	☐ For peace and quiet	☐ To escape from everyday life
	lue To be intellectually stimulated	☐ For academic reasons
	☐ To be entertained	☐ For professional reasons
	☐ To be inspired	☐ To entertain my children
	☐ To do something new or out of the ordinary	lue To educate or stimulate my children
	☐ To learn something	☐ Another motivation
	☐ To enjoy the atmosphere	
	(If 'Another motivation') Why else did you [visit/att	
	And which of these was your main motivation? (Sel	
	☐ To spend time with friends or family	☐ For reflection
	☐ For a special occasion	☐ [Artform is] an important part of who I am
	For peace and quiet	☐ To escape from everyday life
	☐ To be intellectually stimulated	☐ For academic reasons
	☐ To be entertained	☐ For professional reasons
	☐ To be inspired	☐ To entertain my children
	☐ To do something new or out of the ordinary	To educate or stimulate my children
	<ul><li>To learn something</li><li>To enjoy the atmosphere</li></ul>	☐ Other motivation

## **Ratings**

These ratings measure the key aspects of audience experience. The question about quality (OP5) relates to the artistic/cultural/heritage content, and the exact wording will be determined through the Audience Finder Survey order process. If you do not issue paid-for tickets, row OP7 will not be included on your questionnaire - this will also be determined during the order process.

Question ID:		How would you rate the following? (Select one rating for each row)									
OP5/7/10			Very good	Good	Neither good nor poor	Poor	Very poor	Don't know/Not applicable			
	OP5	Quality of the [performance/event/exhibition etc]									
	OP7	Value for money of tickets									
	OP10	The whole experience									

### **Net Promoter Score**

The Net Promoter Score® is a standard measure to help understand satisfaction with your organisation or event. It produces an overall score and categorises your audiences into Promoters, Neutral, or Detractors. For surveys of one-off events (rather than ongoing surveys), [organisation] may be replaced with the name of the event if requested during the order process.

Question ID: OP15							[organisati    likely? (Se			y member o	or
	<b>1</b> 0	<b>9</b>	□ 8	<b>1</b> 7	<b>□</b> 6	<b>□</b> 5	<b>4</b>	<b>□</b> 3	<b>□</b> 2	<b>□</b> 1	<b>0</b>

## Open feedback

Responses to this question are available in your raw data, accessed via your Audience Finder Answers dashboard.

Question ID: OP14	Is there anything else you would like to say about your experience? (Please describe below)

### Gender and sex

Your Audience Finder survey must include a question about sex or gender.

If your organisation is a Band 2 or 3 ACE NPO, an APW, or an RFO, the gender question (CQ17) is mandatory, and will be automatically included in your questionnaire as appropriate for your funding status (as determined through the AF Survey order process). You may also choose to include the sex question (CQ5) alongside the gender question.

If your organisation is **not** a Band 2 or 3 ACE NPO, an APW, or an RFO, you can choose to ask just the sex question, just the gender question, or both questions. If no preference is stated during the setup process, the gender question will be asked by default.

The gender question is about gender identity and has been designed to align with guidance produced by Stonewall:

Question ID: CQ17	Which of the following options best describes how you think of your gender identity? (Select one only)			
	☐ Female	☐ Male	☐ In another way	☐ Prefer not to say
	(If 'In another way')	How would you describe your	gender?	

The sex question is modelled on the 2021 UK Census which asks respondents for their sex registered at birth, allowing you to compare your data against the UK population.

Question ID: CQ5	What is your sex? (Select one only)			
	☐ Female	☐ Male	☐ Prefer not to say	

### Age

This question allows you to compare your data against the UK population. The specific age breaks are chosen to enable benchmarking and consistent comparisons.

Question ID: CQ6	What is your age? (Select one only)				
	☐ Under 16	<b>3</b> 0 - 34	<b>□</b> 50 - 54	<b>1</b> 70 - 74	Prefer not to say
	<b>1</b> 6 - 19	<b>35</b> - 39	<b>55</b> - 59	<b>1</b> 75 - 79	
	<b>2</b> 0 - 24	<b>4</b> 0 - 44	<b>1</b> 60 - 64	<b>3</b> 80 - 84	
	<b>2</b> 5 - 29	<b>45</b> - 49	<b>G</b> 65 - 69	☐ 85 or older	

# **Ethnic group**

This question is modelled on the 2011 Census allowing you to compare your data against the population. The version of the question will depend on your organisation's location - the Welsh and Scottish versions are slightly different. Please see the links on page 4 if you are a Welsh or Scottish organisation.

Question ID: CQ8	What is your ethnic group? (Select one	only)	
	Asian/Asian British		
	☐ Bangladeshi ☐ Chinese	☐ Indian	☐ Pakistani
	☐ Any other Asian background, write in		
	Black/African/Caribbean/Black British		
	☐ African ☐ Caribbean		
	☐ Any other Black/African/Caribbean b	ackground, write in	
	Mixed/multiple ethnic groups		
	☐ White and Asian ☐ W	hite and Black African	White and Black Caribbean
	☐ Any other Mixed/multiple background	<mark>I, write in</mark>	
	White		
	☐ English/Welsh/Scottish/Northern Irish	n/British 🔲 Irish	☐ Gypsy or Irish Traveller
	☐ Any other White background, write in	1	
	Other ethnic group		
	☐ Arab ☐ Any other e	thnic group, write in	
	☐ Prefer not to say		

## **Disability**

Your Audience Finder questionnaire must include a question about disability. There are two approaches - one using a social model of disability, and one using a medical model.

If you are an ACE NPO or a Creative Scotland RFO, the social model of disability question will be added to your questionnaire automatically; you may choose to also ask the medical model question relating to limiting health problems/disabilities if you wish to make direct comparisons with Census data.

If you are **not** an ACE NPO or a Creative Scotland RFO, you can choose to ask just the social model of disability question, just the medical model of disability question, or both. If no preference is stated during the setup process, the social model will be asked by default.

The following question has been designed by Arts Council England in collaboration with various interested parties to align with a social model of disability:

Question ID: CQ19	Do you identify as a D/deaf or	long-term health condition? (Select one only)	
	☐ Yes	☐ No	☐ Prefer not to say

The second approach uses a **medical** model of disability, in alignment with the UK Census, allowing you to compare your data against the UK population. Welsh organisations have this version included by default - please see the link on page 4 if you are a Welsh organisation.

Question ID: CQ10	Are your day-to-day activities limited because of a health problem or disability which has lasted, or is expected to last, at least 12 months? (Select one only)				
	☐ Yes, limited a lot	☐ Yes, limited a little	☐ No	☐ Prefer not to say	

## Place of residence

These questions are important for understanding the distribution of UK and international audiences. Postcode data is also used to profile respondents using segmentation models such as <u>Audience Spectrum</u>. We require full postcodes (e.g. E1 6LA) for these purposes. Respondents cannot and will not be identified from their postcodes alone, nor can or will they be added to any mailing lists.

Question ID: CQ11/12/13	Do you live in the UK? (	Select one only)	
	☐ Yes	□ No	
	If you live in the UK, wh	nat is your full postcode?	If you live overseas, what is your country of residence?
	This information will on	ly be used for research. You wi	ill not be identified, contacted, or added to any mailing lists.

# **Premium Questions**

From here onwards, all questions are Premium questions unless otherwise noted, and as such will only be included when requested via the Audience Finder Survey order process. You may add up to five Premium questions per survey free of charge, after which there will be a charge per question - see this Knowledge Base article for further details.

With each question, the following are noted where relevant:

- Question ID: This is the unique ID number of the question. If you want to add or amend a question, please refer to it using this ID.
- Number of Premium questions: You many add up to five Premium questions per survey year free of charge. Some 'questions' are actually multiple questions (e.g. grid questions like ratings), and as such may count as more than one question towards this limit.
- Purpose: A short summary of what the question is for. This is usually fairly self-explanatory, but sometimes questions have secondary
  purposes such as determining whether or not other questions are asked.
- **Dependencies**: Other questions which must be included if this question is chosen, and the names of other questions which depend on this question being included
- Question changes: Changes to the question text which are permissible
- Answer changes: Changes to the answers which are permissible
- Additional answers: If you can add additional answers, the criteria for doing so
- Removed answers: If you can remove answers, the criteria for doing so

# **About Visit**

Questions in this section are about the mechanics of the respondent's visit - when they arrived, left, what they did - and the recency and frequency of previous visits.

Related questions about recency and frequency of previous visits are included in the core questions on page 8, and a question about the artform experienced during visit on page 9.

## Arrival and departure time

Question ID: AV1 Number of Premium questions: 1	At approximately what time did you arrive at [organisation/event], and approximately when do you think you will leave? (Please enter in 24-hour clock format - HH:MM)				
	Arrival : Departure :				
Purpose: Primarily used to derive length of visit but may be used to identify respondents who visit/leave at particular times.					
Dependencies: None.					
Question/answer changes: Within [s	r changes: Within [square brackets] only.				

# Average visit frequency

Question ID: AV2a Number of Premium questions: 1	On average, how often do you come to [organisation/event]? (Select one only)  Less than once a year  Once a year  6 or more times a year  2 - 3 times a year			
Purpose: Used to determine proportion of first-time and repeat visitors, and the frequency of visits.  Dependencies: Asked only if CQ14 or CQ3 indicates respondent has previously visited.  Question/answer changes: Within [square brackets] only.				

# Annual event visit frequency

Question ID: AV12 Number of Premium questions: 1	<u>Including</u> this year's [festival/other event type], how many times have you attended [organisation/event]? (Select one only)					
	☐ Once - this is my first time	☐ Four or five times - this is my fourth or fifth time				
	☐ Twice - this is my second time	☐ Including this year, I have been six or more times				
	☐ Three times - this is my third time					
Purpose: Used to determine the number of previous visits to the event.						
Dependencies: None.	Pependencies: None.					
Question changes: Within [square brackets] only.						
Answer changes: No. If your event has taken place fewer times than the listed answers, respondents should only tick the appropriate number of years.						

Actions during visit							
Question ID: AV3	What have you done during your visit to [organisation/event] today? (Select all that apply)						
Number of Premium questions: 1	☐ Saw a performance or event	☐ Looked at the building or site itself					
	☐ Saw an exhibition or display	☐ Used the [shopping facilities]					
	☐ [Attended/participated in] a [talk/workshop/class]	☐ Had a general visit					
	☐ Used the [food/drink facilities]	☐ Something else					
	(If 'Something else') What else did you do during your	visit?					
Purpose: Used to determine the part	s of your offer that the respondent has used.						
Dependencies: None.	Dependencies: None.						
Question changes: Within [square bi	Question changes: Within [square brackets] only.						
Answer changes: Within [square brackets] only. You may add new answers to cover the entirety of your offer, and you may remove answers that are about services that aren't available at your site.							

# **Participation**

Question ID: AV7  Number of Premium questions: 1	In which of the following ways have you particle.  As a member of the audience.  In a workshop.  As part of a performance.  As an event volunteer.  (If 'In another way') How else have you participate.	ipated, or do you intend to participate? (Select all that apply)  Online In another way None of these - I did not participate  pated or will you participate?
Purpose: To understand which respon	ndents have taken part in participatory activity du	ing their visit.
Dependencies: None.		
Question changes: None.		
<b>Answer changes:</b> You may add new a to activity available at your site.	answers to cover the ways audience members may	have participated, and you may remove any answers which do not relate

# Group composition

The main group composition question is automatically included in your survey (see page 9). It enables you to see proportion of visits are made by single adults/in adults-only groups/in adult-and-child groups, and your average group size.

An additional question about organised groups is also included as a Premium question, as follows.

## Type of group

Question ID: GP5 Number of Premium questions: 1	Are you [visiting/attending] as part of an organised group (i.e. a tour group, or another type of prearranged structured group visit)? (Select one only)					
	☐ Yes	□ No				
Purpose: Understand the proportion of your visitors who are visiting in an organised group, as opposed to self-directed/planned visits.						
Dependencies: Only asked if core question GP1 = "Yes".						
Question/answer changes: Within [square brackets] only.						

# Communication

Questions in this section are designed to help you understand the effectiveness of your various marketing channels, how your on-site visitors use your website prior to a visit, and how your social media activity fits within their digital lives.

## Awareness of comms

Question ID: GC1/GC2 Number of Premium	GC1	Which of the following had you seen or heard about [organisation/event] before [your visit/attending] today? (Select all that apply)			
questions: 2		☐ Our leaflet, brochure, or other print picked up	☐ Mobile app		
		☐ Our leaflet, brochure, or other print in the post	☐ Newspaper or magazine		
		☐ Our posters or outdoor advertising	☐ Radio or television feature or review		
		☐ Our website	☐ Email from another organisation		
		☐ Our email	lue From another person or organisation on Twitter		
		☐ Our Facebook	☐ From another person or organisation on Facebook		
		☐ Our Twitter	☐ Other social media		
		☐ Our other social media channels	☐ Word of mouth		
		☐ Our other communications	☐ Something else about the organisation or event		
		☐ Other website	☐ None of these - I did not see or hear any information about the organisation or event before my visit		
		(If 'Other website') What website did you see information on?			
		(If 'Mobile app') Which app did you see information on?			
(Continued on next page)		(If 'Newspaper or magazine') Which newspaper or magazine did you see information in?			

(Continued from previous page)		(If 'Radio or television feature or review') Which radio or TV show did you hear/see information on?  (If 'Something else about the organisation or event') How else did you see or hear about the organisation or event?	
	GC2	And which of these gave you the strongest encoun	ragement to [visit/attend]? (Select one only)
		☐ Our leaflet, brochure, or other print picked up	☐ Mobile app
		☐ Our leaflet, brochure, or other print in the post	☐ Newspaper or magazine
		☐ Our posters or outdoor advertising	☐ Radio or television feature or review
		☐ Our website	☐ Email from another organisation
		☐ Our email	lacksquare From another person or organisation on Twitter
		☐ Our Facebook	lacksquare From another person or organisation on Facebook
		☐ Our Twitter	☐ Other social media
		☐ Our other social media channels	☐ Word of mouth
		☐ Our other communications	lue Something else about the organisation or event
		☐ Other website	None of these - I did not see or hear any information about the organisation or event before my visit
Purpose: Measure awareness	of your i	marketing channels, and their relative usefulness in e	encouraging a visit.
Dependencies: GC1 and GC2	must be	included together.	
Question changes: Within [sq	uare bra	ackets] only.	
Answer changes: Answers rela	ating to	your marketing (i.e. anything that starts 'Our') may	be removed. All other answers are mandatory.

# Website usage

Question ID: GC3 Number of Premium questions: 1	How have you ever used [organisation/event]'s website? (Select all that apply)				
	☐ To find out what's on before visiting	☐ To find out about membership			
	☐ To find out how to get here	lue To use the online shop			
	☐ To check opening hours	☐ To see or hear artistic content			
	☐ To check prices	lacksquare To interact with the organisation			
	☐ To book tickets	☐ To share my opinions or ideas			
	To find out more about an [exhibition/event/screening/performance etc]	☐ In another way			
	☐ To find out more about the organisation	lacksquare I have never used the organisation's website			
	(If 'In another way') How else have you used the website?				
Purpose: Understanding to what ext	ent, and how, physical audiences/visitors are using your we	bsite.			
Dependencies: None.					
Question/answer changes: Within [	square brackets] only.				

## Social media use

Question/answer changes: No.

Question ID: GC4	Do you use social media? (e.g. Facebook, Twitter, Instagram, TikTok) (Select one only)							
Number of Premium questions: 1	☐ Yes	☐ No						
Purpose: Not particularly useful on its own, but used to determine whether GC5, GC6, GC7 or GC8 should be asked.  Dependencies: Must be included if including GC5, GC6, GC7 or GC8.  Question/answer changes: No.								
Social media channels - gei	neral							
Question ID: GC6	Which social media do you use? (Select all that apply)							
Number of Premium questions: 1	☐ Facebook	☐ Instagram	☐ WhatsApp	Other social media platforms				
	☐ Twitter	☐ Tumblr	☐ TikTok					
	☐ YouTube	☐ Pinterest	☐ Snapchat					
	(If 'Other social media pl	atforms') Which other soc	ial media platforms do you	use?				
your audience, and the extent to wh	ich users of each platform a	lso engage with your organ		juestions, to see how this differs across				
<b>Dependencies:</b> Must also include GC	<ol><li>Only asked if GC4 = "Yes"</li></ol>	•						

## Social media in relation to arts and culture

Question ID: GC5 Number of Premium questions: 1	How do you use social media in relation to arts and culture? (Select all that apply)			
	To find information out about events or exhibitions	To interact with arts or cultural organisations, artists and creators		
	☐ To share information about events or exhibitions	$lue{}$ To contact arts or cultural organisations to ask a question		
	☐ To see, hear or share artistic content	lacksquare To find out news about arts or cultural organisations		
	☐ To decide whether to visit	☐ To get offers or discounts		
	☐ To arrange who to attend or participate with	☐ In another way		
	☐ To find or share opinions	lacksquare I do not use social media in relation to arts and culture		
	☐ To promote events, exhibitions, or other artistic content			
	(If 'In another way') How else do you use social media in relation to arts and culture?			
Purpose: Understand how your audion media presence.	ence uses social media in relation to arts and culture gene	erally. May suggest ways in which you could utilise your social		
Dependencies: Must also include GC	C4. Only asked if GC4 = "Yes".			
Ouestion/answer changes: No.				

# Social Media channels - org specific

Question ID: GC7 Number of Premium questions: 1	☐ Facebook	do you use to follow [organ	☐ WhatsApp	☐ Other social media platforms		
	☐ Twitter	☐ Tumblr	☐ TikTok	☐ I do not use social media to		
	☐ YouTube	Pinterest	Snapchat	follow the organisation		
			·	o follow [organisation/event]?		
<b>Purpose</b> : Understand which social media platforms your audience/visitors use. Most useful when combined with other questions, to see how this differs across your audience, and the extent to which users of each platform also engage with your organisation via that platform.						
<b>Dependencies</b> : Must also include GC4. Only asked if GC4 = "Yes".						
Question/answer changes: Within [square brackets] only.						

# Social Media use - org specific

Question ID: GC8	How do you use social media in relation to [organisation/event]? (Select all that apply)				
Number of Premium questions: 1	To find information out about [events/exhibitions/screenings/performances etc]	☐ To interact with the organisation			
	To share information about [events/exhibitions/screenings/performances etc]	lacksquare To contact the organisation to ask a question			
	☐ To see, hear or share artistic content	lacksquare To find out news about the organisation			
	☐ To decide whether to [visit/attend]	☐ To get offers or discounts			
	☐ To arrange [visiting/attending] with friends	☐ In another way			
	To find or share opinions about our [events/exhibitions/screenings/performances etc]  To promote our [events/exhibitions/screenings/performances etc]	I don't use social media in relation to [organisation/event]			
	(If 'In another way') How else do you use social media in relation to [organisation/event]?				
Purpose: Understand how your audience uses social media in relation to arts and culture generally. May suggest ways in which you could utilise your social media presence.					
Dependencies: Must also inlcude GC	4 and GC7 if asking this question. Only asked if GC4 = "Yes".				
Question/answer changes: Within [s	square brackets] only.				

# Motivations

The core question set includes a two-part question on why the respondent attended, framed as what they sought to get out of their visit. These can be found on page 10.

The additional Premium question on this theme is to understand the relative levels of importance of the different attributes of your content.

## **Drivers of choice**

Question ID: IN5-8  Number of Premium questions: 1		How important were the following factors in your decision to [visit/attend] [organisation/event] today? (Select one answer for each row)					
			Very important	Important	Somewhat important	Not very important	Not at all important
	IN5	The reputation of [organisation/event]					
	IN6	The venue location					
IN'	IN7	The theme or subject matter					
	IN8	The artist or performer(s)					
Purpose: Understand what	is drawing	your audience to you.					
Dependencies: None.							

# **Cultural Activity**

Questions in this section relate to other activities the respondent also takes part in, other arts, culture and heritage organisations they visit, and their level of knowledge of/confidence with the arts, culture and heritage.

# Other local activity

Question ID: CA1 Number of Premium questions: 1	What else have you done or do you intend to do in [area] as part of your visit to [organisation/event]? (Select all that apply)			
	Visit a restaurant or café	☐ Visit a historic site		
	☐ Visit a pub or bar	☐ Other arts or cultural activity		
	☐ Shopping	☐ Something else		
	☐ Work or study			
	☐ Attend a sporting event	☐ None of the above		
	(If 'Other arts or cultural activity') Wha	t other arts or cultural activity have you done or do you intend to do in the		
	(If 'Something else') What else have you done or are you planning on doing in the area today?			
Purpose: Identify other activity carr	ied out as part of visit to organisation/even	it.		
Dependencies: None.				
Question/answer changes: Within [s	quare brackets] only.			

# **Cultural attendance**

Question ID: CA11/CA12 Number of Premium	CA11	Which of the following types of arts or heritage events have you attended within the last three years? (Select all that apply)					
questions: 1		☐ Art gallery or art exhibition	☐ Pop/rock concert	☐ Cinema screening			
		☐ Museum exhibition	☐ Jazz performance	☐ Visited a historic/heritage site			
		☐ Theatre performance	Outdoor arts event/festival	☐ Visited a library			
		☐ Classical music concert	☐ Ballet				
		☐ Opera	☐ Contemporary dance performance	☐ None of these			
	CA12	And of these, which have you attended in the last 12 months? (Select all that apply)					
		Art gallery or art exhibition	☐ Pop/rock concert	☐ Cinema screening			
		☐ Museum exhibition	☐ Jazz performance	lue Visited a historic/heritage site			
		☐ Theatre performance	Outdoor arts event/festival	☐ Visited a library			
		☐ Classical music concert	☐ Ballet				
		☐ Opera	☐ Contemporary dance performance	☐ None of these			
Purpose: Identify general lev	Purpose: Identify general levels of arts/heritage attendance/visits.						
Dependencies: CA11 and CA12 must be included together.							
Question/answer changes: Within [square brackets] only.							

# **Cultural participation**

Question ID: CA6/CA7 Number of Premium questions: 1	CA6	Which of the following activities have you done within the last three years? (Select all that apply)		
		☐ Dance (not for fitness)	☐ Learned or practised circus skills	
		Played a musical instrument or sang for a performance/rehearsal	☐ Painting, drawing, printmaking or sculpture	
		☐ Written music	☐ Made films or videos as an artistic activity	
		☐ Rehearsed or performed in a play/drama	lacksquare Used a computer to create original artworks or animation	
		Rehearsed or performed in an opera/operetta or musical theatre	☐ Crafts (including textile, wood, & pottery)	
		☐ Taken part in a carnival	☐ Read for pleasure (not newspapers, magazines or comics)	
		☐ Taken part in street arts	☐ Written any stories/plays/poetry	
		☐ Photography as an artistic activity	☐ None of these	
	CA7	And of these, which have you done in the last 12 months? (Select all that apply)		
		☐ Dance (not for fitness)	Learned or practised circus skills	
		Played a musical instrument or sang for a performance/rehearsal	☐ Painting, drawing, printmaking or sculpture	
		☐ Written music	lacktriangle Made films or videos as an artistic activity	
		☐ Rehearsed or performed in a play/drama	lacktriangle Used a computer to create original artworks or animation	
		Rehearsed or performed in an opera/operetta or musical theatre	☐ Crafts (including textile, wood, & pottery)	
		☐ Taken part in a carnival	☐ Read for pleasure (not newspapers, magazines or comics)	
		☐ Taken part in street arts	☐ Written any stories/plays/poetry	
		☐ Photography as an artistic activity	☐ None of these	
Purpose: Identify general	levels of a	arts/heritage attendance/visits.		
Dependencies: CA6 and C	A7 must b	e included together.		
Question/answer change	s: No.			

## Professional involvement in arts & culture

Question ID: CA8	Are you professionally involved with arts and culture as any of the following? (Select all that apply)			
Number of Premium questions: 1	☐ As a teacher		In another professional role	
	☐ As a student		I'm not professionally involved with arts and culture	
	☐ As a professional artist or creative (e.g. painter, musician, director, actor, writer)			
Purpose: Identify extent of profession	nal involvement (and implied knowle	dge/confidence) in arts/cu	lture.	
Dependencies: None.	·	,		
Question/answer changes: No.				
Level of knowledge - artfor	·m			
Question ID: PR3	How would you describe your knowledge of [Artform]? (Select one only)			
Number of Premium questions: 1	☐ Specialist	☐ General	Little or no knowledge	
Purpose: Understand respondents' le	evel of knowledge of the artform they	engaged with.		
Dependencies: None.				
Question/answer changes: Within [s	quare brackets] only.			
Level of knowledge - subje	ct matter			
Question ID: PR4				
Number of Premium questions: 1	How would you describe your knowledge of [content/museum/collection type e.g. natural history]? (Select one only)			
·	☐ Specialist	☐ General	☐ Little or no knowledge	
Durness Understand respectants? Is	·	or thou opposed with		
Purpose: Understand respondents' le Dependencies: None.	evet of knowledge of the subject matt	er they engaged with.		
Question/answer changes: Within [s	quare brackets] only.			

# Tourism

This section contains questions to identify to what extent your organisation is attracting cultural tourists to your wider area, and, combined with questions in the previous section, understand your contribution to the area's tourism market via their activities in the area. You may also use respondents' postcodes to ascertain whether or not they live locally (see page 15).

Please note, these questions, whilst also being used in economic impact studies, do not allow for a calculation of your organisation's economic impact. If this is an area you would like to investigate, please contact <u>research@theaudienceagency.org</u>.

### Culture as a visit driver

Question ID: CA18  Number of Premium questions: 1	Thinking about your decision to visit [area], how important was attending cultural events or venues in that decision? (Select one only)			r venues in that	
	☐ Very important	☐ Important	☐ Somewhat important	☐ Not very important	☐ Not at all important
Purpose: Question about the pull of the cultural offer of your local area, beyond just your organisation.					
Dependencies: Must also ask EI1 or PL1 to ensure respondent does not live in the area. [Area] definition must be the same across this question and EI1/PL1.					
Question/answer changes: Within [square brackets] only.					

### Reason for visit to area

The description wisher to direct				
Question ID: El1 Number of Premium questions: 1	Did you plan your trip to [area] particularly to [visit/attend] [organisation/event]? (Select one only)			
	☐ Yes	☐ No	☐ Not applicable, I live in the area	
<b>Purpose:</b> Determines if your organisation is drawing visitors to the area. This alone is not a measure of economic impact; if you wish to understand your organisation's economic impact on your local area, please see the relevant section of this document.				
Dependencies: May be asked without other EI questions, but must be included if EI2 is included.				
Question/answer changes: Within [square brackets] only.				

# Overnight stays

Question ID: EI2 Number of Premium questions: 1	Is your visit part of a stay away from home? (Select one only)			
	☐ Yes	□ No		
<b>Purpose:</b> Determines if those who are visiting the area particularly for your organisation/event are staying overnight. Can be a useful measure for e.g. tourism boards.				
Dependencies: Must also include EI1 if including this question.				
Question/answer changes: No.				

# Type of accommodation and number of nights

Question ID: El4 Number of Premium questions: 1	What types of accommodation are you staying in, and for how many nights? (Select all that apply, and state the number of nights spent at each)			
	☐ With friends or family		for	night(s)
	☐ In paid accommodation	on (e.g. hotel)	for	night(s)
	☐ Other - where?		for	night(s)
Purpose: Determines where overnigh	t visitors are staying. Can b	pe a useful measure for e.g. tourism boards.		
Dependencies: Must also include EI1	and EI2 if including this qu	estion. Only asked if EI2 = "Yes".		
Question/answer changes: No.				

# Revenue generation

This section contains questions which relate to revenue generated by audiences. You may well already capture many of these figures through e.g. POS or ticketing systems, but including these questions on your survey means you can understand how spend differs between different types of visitor.

## **Commercial activity**

Question ID: SA1  Number of Premium questions: 1	Have you visited [the shop/café/bar etc] during your visit today? (Select all that apply)			
	☐ Shop	☐ Café/bar	☐ No	
Purpose: Slimmed-down alternative to AV3 (all visit actions) if you're only interested in revenue-generating services.				
Dependencies: None.				
Question changes: Within [square brackets] only. Please request during order process.				
Answer changes: Answers may be added or removed as appropriate. Please request during order process.				

# Itemised spend

Question ID: SA2 Number of Premium questions: 2	How much have you spent or do you intend to spend during your [visit to/time at] [organisation/event] today?  Please indicate spend for each element to the nearest pound			
	[Performance/exhibition etc] ticket £	Shop £		
	Classes or workshops £	Programme or guide £		
	Café/bar £	Other purchases at [organisation/event]		
	(If 'Other purchases at [organisation/event]') What other	purchases at [organisation/event]?		
	In total, how much have you spent or do you intend to see Please indicate spend to the nearest pound	spend during your [visit to/time at] [organisation/event]?		
		Total spend during visit £		
Purpose: Understand how much inditypes of visitor.	viduals spent during their visit, and on what. Particularly use	ful when looking at differences in spend between different		
Dependencies: None.				
Question changes: Within [square br	ackets] only.			
<b>Answer changes:</b> Content in [square include "Other" and "Total".	brackets] can be changed. May add or remove spend categor	ries as appropriate for the offer at your venue/event, but must		

# **Total spend**

Question ID: SA2f Number of Premium questions: 1	In total, how much have you spent or do you intend to spend during your [visit to/time at] [organisation/event]? Please indicate spend to the nearest pound
	£
Purpose: Understand in total how muvisitor.	uch individuals spent during their visit. Particularly useful when looking at differences in spend between different types of
<b>Dependencies:</b> Not required if alread	dy asking SA2.
Question/answer changes: Within [s	quare brackets] only.

# Ratings and feedback

A rating question covering quality, value for money and experience is included on all Audience Finder questionnaires as part of the Core questions, alongside the Net Promoter Score® question and a box for open feedback ("Is there anything else you would like to say about your visit?"). These will be automatically added to your survey - see page 11.

The following rating question has seven rows which can be added to the Core rating question.

#### **Ratings**

Question ID: OP1-4, OP6, OP8-9		How would you rate the following? (Select one rating for	each row	<i>(</i> )				
Number of Premium questions:			Very	61	Neither good nor	Danas	Very	Don't know/Not
Up to three rows counts as			good	Good	poor	Poor	poor	applicable
1 Premium question	OP1	How welcoming the staff were						
Four or more rows counts as 2 Premium questions	OP2	Ticket booking experience						
•	OP3	Finding your way around the [site/building] (i.e. directions)						
during the order process.	OP4	Ease of physical access in and around the [site/building]						
	OP6	Information about [the artform/artists/performers etc]						
	OP8	[Food &/or drink facilities]						
	OP9	[Shopping facilities]						

Purpose: Monitor satisfaction with different parts of your offer.

Dependencies: None.

**Question changes:** Main question wording and individual row wording must remain the same, apart from as indicated by [square brackets]. Rows may be removed. New, bespoke rows may be added; each such additional row will count as one additional bespoke question.

Answer changes: No.

## **Improvements**

Question ID: OP11 Number of Premium questions: 1	(If 'Poor' or 'Very poor' selected) What could we do to improve any elements you rated poorly? (Please describe below)
Purpose: Follow-on for OP1-10 rating	g question.
Dependencies: None.	
Question changes: No.	

#### Summary of experience

Question ID: OP13	What three words would you use to describe today's [visit/attendance]?				
Number of Premium questions: 1	1 2 3				
Purpose: Gather general experiences in respondents' own words. Can be analysed via a word cloud to get a quick overview of general experiences.					
Dependencies: None.					
Question changes: No.					

# **Impacts**

This section covers the impacts and possible outcomes of a visit. Questions in this theme are either used to measure impact or provide context so you can understand how impacts may differ based on the respondent's starting point.

## **Exposure to artform**

Question ID: IN10 Number of Premium questions: 1	Had you exper	ienced [artform/event type	e] before today? (Select one only)		
	☐ Yes	☐ No	☐ Not sure		
Purpose: Gives context to IN9, impact of visit on future attendance.  Dependencies: May be asked on its own. Must be included if asking IN9.  Question/answer changes: Within [square brackets] only.					
Impact on reattendance					

Question ID: IN9 Number of Premium questions: 1	Has your experience today made you more or less likely to attend [artform/event type] in the future? (only)				
	☐ Much more likely	☐ More likely	☐ Made no difference	☐ Less likely	☐ Much less likely
Purpose: Understand the potential impact on respondents' future engagement with the artform.  Dependencies: Must also include IN10.					
Question/answer changes: Within [square brackets] only.					

## Impact scales

Question ID: EE1-EE1j Number of Premium		Thinking about the [event/performance/exhi you agree or disagree with the following stat					], to what ex	ctent would
questions: 1-4 rows count as 1 Premium question			Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree	Don't know/Not applicable
5-8 rows count as 2 Premium questions	EE1	It made me want to see more things like this						
9-11 rows count as 3	EE1a	There was a lot to talk about						
,	I learnt or discovered something new							
	EE1c	It deepened my understanding						
during the order process.	EE1d	It was memorable						
	EE1e	I enjoyed it						
	EE1f	It was emotional or moving						
	EE1g	I felt inspired						
	EE1h	It was fun						
	EE1i	It was relaxing						
	EE1j	I could relate to it easily						

Purpose: Understand the immediate impacts an exhibition has on the respondent.

Dependencies: None.

Question/answer changes: For the main question only content in [square brackets] can be changed. Individual rows may be removed (not added or amended).

# **Community impacts**

Number of Premium questions: 1			Strongly agree	Agree	Neither agree nor disagree	Disagree	Strongly disagree
	CY1	[Organisation/event] is welcoming for the whole community					
	CY2	[Organisation/event] encourages participation in community life and events					
	CY3	[Organisation/event] enhances the sense of community in [area]					
	CY4	[Organisation/event] is good for [area]'s image					
Purnose: These questions can	be a us	eful measure of your organisation's impact on the local commu	nity, from v	our audier	nce's point o	of view.	

#### **Generic Learning Outcomes**

# Question ID: ED1-ED1l Number of Premium questions: 1-4 rows count as 1 Premium question 5-8 rows count as 2 Premium questions 9-13 rows count as 3 Premium questions

Please specify which rows you would like to include during the order process.

	How would you rate [organisation/event] for the following	? (Select one ro	ating for e	each row)		
		Very good	Good	Neither good nor poor	Poor	Very poor
ED1	As a place where you can learn		G000	ροοι □		
ED1a	For building your knowledge, understanding, skills and expertise					
ED1b	For inspiring you to use what you've done or seen here in other aspects of your life					
ED1c	For building pride in this local area					
ED1d	For encouraging you to participate in community matters					
ED1e	As a place for the whole community					
ED1f	As somewhere that all sorts of people can mix and understand each other's cultures					
ED1g	Collections that are relevant to you					
ED1h	Giving you good access to collections either on display or through computer or other technology					
ED1i	Having knowledgeable and responsive staff					
ED1j	Making you feel welcome and comfortable					
ED1k	Giving you a good quality experience					
ED1l	Being responsive to your needs					

Purpose: These questions can be a useful measure of the social, community and learning benefits that audiences gain from interacting with your organisation.

Dependencies: None.

Question/answer changes: Within [square brackets] only. Individual rows may be removed (not added or amended).

# Membership and fundraising

This group of questions are designed to help with fundraising, through understanding your audience/visitors' knowledge of your charitable status, their current and future levels of support. There are also questions about membership, to investigate what proportion of visits are made by members, and what members (and ex-members) valued about their membership.

These questions are most useful when combined with others, for example to see if there are certain types of visitor who are more or less likely to support the organisation through donating, or differences in the characteristics of current and ex-members.

#### Membership

Question ID: MB1 Number of Premium questions: 1	Are you a [member, patron, friend etc] of [organisation/event]? (Select one only)				
	<ul><li>☐ Yes, I'm currently a [member, patron, friend etc]</li><li>☐ No, but I used to be a [member, patron, friend etc]</li></ul>	☐ No, I've never been a [member, patron, friend etc]			
	Tho, but I used to be a [member, patron, mena etc]				
<b>Purpose</b> : You probably already know how many members you have; use this question in combination with others to determine how they differ from non-members.					
Dependencies: May be asked on its own. Must be included if asking question MB2.					
Question/answer changes: Within [square brackets] only.					

#### **Benefits**

when cross-tabulated with other questions.

Question/answer changes: Within [square brackets] only.

Dependencies: None.

Question ID: MB2	Why did you become a [member, p	atron, friend etc]? (Select up to three)		
Number of Premium questions: 1	☐ Someone bought it for me	☐ Member emails or newsletter		
	☐ Ticket discounts	☐ Discounts at partner organisations		
	☐ Discounted or no booking fees	lue To support the organisation		
	☐ Priority booking	lacksquare To be affiliated with or a part of the organisation		
	☐ Access to special events	$\square$ It encourages me experience things that are new or out of the ordinary		
	[Organisation/event] magazine or publications	lue To learn more about the arts		
	Food and drink discounts at [organisation/event]	☐ For another reason		
	(If 'For another reason') Why else did you become a [member, patron, friend etc]?			
Purpose: Start to understand the mo enough detail to action.	st important membership benefits. You	ı may need to run additional standalone member research to understand this in		
Dependencies: Must also include MB	1.			
Question changes: Within [square brackets] only.				
Answer changes: May remove non-applicable answers.				
Awareness of charity status	5			
Question ID: FG1	Do you think [organisation/event] i	s a [registered charity/not-for-profit organisation]? (Select one only)		
Number of Premium questions: 1	☐ Yes ☐ No	Don't know		

© The Audience Agency 2023

Purpose: Understand how often your organisation is seen as a charity amongst your audience/visitors. Most useful when compared with sector benchmarks, or

# **Current support**

Question ID: FG2 Number of Premium questions: 1	Do you currently support [organisation/event] in any of the following ways? (Select all that apply)				
	☐ Through one-off donations	☐ Through membership			
	☐ By making regular donations	☐ By attending fundraising events			
	☐ By leaving a legacy	☐ In another way			
	☐ By volunteering	☐ None of the above			
	(If 'In another way') How else do you support the organisation?				
<b>Purpose</b> : Understand how your visitors support your organisation. You probably already know how many donors and volunteers you have; the value of this question is in understanding how different parts of your audience are supporting you in different ways.					
Dependencies: None.					
Question changes: Within [square brackets] only.					
Answer changes: May remove non-applicable answers if requested during survey order process.					

## **Potential support**

otential support					
Question ID: FG3	Would you consider supporting [organisation/event] in any of the following ways? (Select all that apply)				
Number of Premium questions: 1	☐ By making a one-off donation	☐ By joining the membership scheme			
	☐ By making a regular donation	By attending a fundraising event			
	☐ By leaving a legacy	☐ In another way			
	☐ By volunteering	☐ None of the above			
	(If 'In another way') How else would you consider supporting the organisation?				
<b>Purpose</b> : Understand how your visitors might support your organisation in future. This question is a blunt tool but may be a first step in researching your fundraising plans.					
Dependencies: None.					
Question/answer changes: Within [s	Question/answer changes: Within [square brackets] only.				
-	Cassassing and the same policy of the same policy o				

## Place and Profile

The key demographic profile questions are in the core question set and as such will automatically be included in your survey. These questions cover:

- Sex and gender (page 12)
- Age (page 12)
- Ethnic Group (page 13)
- Disability (page 14)
- Place of residence (postcode or country of residence) (page 15)

Your Audience Spectrum profile will be created from postcodes collected via your survey and presented on your Audience Finder Answers and Audience Finder Original dashboards.

The Premium questions in this section cover a wide range of topics which cover profile/demographic-adjacent themes such as language, occupation and educational level, where respondents live, study and work in relation to your site/building, and professional relationships with and knowledge of the artform at hand.

#### Relationship with local area

Question ID: PL1 Number of Premium questions: 1	Which of the following describe you? (Select all that apply)  I live near [organisation/event]				
Purpose: Understand 'local' audience Dependencies: None. Question/answer changes: Within [s	□ I work near [organisation/event] es/visitors, beyond those who live nearby (as d	None of the above etermined by postcode).			

## Local workers and students

Question ID: CA10 Number of Premium questions: 1	How often do you work or study in [area]? (Select one only)				
	☐ Most days	☐ At least once a year			
	☐ At least once a week	☐ Less often or never			
	☐ At least once a month				
Purpose: Identify people who are 'lo	rho are 'local' but do not live nearby (as otherwise indicated by home postcode).				
Dependencies: None.					
Question/answer changes: Within [square brackets] only.					

## **Education**

Question ID: PR1	Which of the following best describes your highest educational qualification? (Select one only)			
Number of Premium questions: 1	Degree & professional or vocational equivalents	$\square$ GCSE or O Level grade (less than 5 A*-C), other qualifications at level 1 and below		
	☐ Other Higher Education below degree level	☐ Other qualifications: level unknown		
	☐ A levels, vocational level 3 & equivalents	☐ No qualifications		
	☐ Trade Apprenticeships ☐ GCSE or O Level grade A*-C (5 or more), vocational level 2 & equivalents	☐ Prefer not to say		
•	ighest level of educational attainment, in line with	Census statistics.		
Dependencies: None.  Question/answer changes: No.				

## Occupation

Question ID: PR2	What is your current occupational status? (Select one only)				
Number of Premium questions: 1	☐ Employed: Full-time	☐ Retired			
	☐ Employed: Part-time	☐ Looking after home or family			
	☐ Self-employed	☐ Long term sick or disabled			
	☐ Unemployed	Other occupational status			
	☐ Full time student	☐ Prefer not to say			
	(If 'Other occupational status') Ho	w would you describe your occupational status?			
Purpose: Understand respondents' on Dependencies: None. Question/answer changes: No.	ccupational status, in line with Censu	s statistics.			
Sexuality					
Question ID: PR5 Number of Premium questions: 1	Which of the following options best describes how you think of yourself? (Select one only)				
Number of Fremium questions.	☐ Heterosexual/Straight	☐ Other			
	☐ Lesbian/Gay				
	☐ Bisexual	☐ Prefer not to say			
	(If 'Other') How would you describe your sexuality?				
Purpose: Understand respondents' se	exuality, in line with advice from Stor	newall.			
Dependencies: None.					
Question/answer changes: No.					

# Scottish Gaelic language

Question ID: PR6	Do you speak Gaelic? (Select one only)					
Number of Premium questions: 1	☐ Yes, fluently	Yes, not fluently	☐ No			
Purpose: Understand respondents' le Dependencies: None.	evel of spoken Gaelic.					
Question/answer changes: No.						
Welsh language						
Question ID: PR7	Do you speak Welsh? (Select of	one only)				
Number of Premium questions: 1	☐ Yes, fluently	Yes, not fluently	☐ No			
Purpose: Understand respondents' le	evel of spoken Welsh.					
Dependencies: None.						
Ouestion/answer changes: No.						

# Family

This theme covers how audiences respond to your family offer and gives context to the who constitutes the respondent's household. You can compare results to the latter with the Census.

The core question "Are you visiting with other people today?" (see page 9) is used to understand the structure of groups visiting your venue - e.g. are they visiting in family groups. It will also tell you the overall proportion of your audience who are aged under 16. All other results in the Audience Finder survey only relate to adult (16 or older) visitors.

#### Household ages

Question ID: FA1 Number of Premium questions: 2	Are there any children (under )  Yes	r 16s) in your household? ☐ No	(Select one only)  Prefer not to say	
	(If 'Yes') How many are aged.			
	Under 5	5 - 11	12 - 15	☐ Prefer not to say
<b>Purpose:</b> This question is not about v structure in your area.	who the respondent is visiting wit	th, but their household stru	icture. This can be compared w	ith Census data about household
Dependencies: None.  Question/answer changes: No.				

## Family ratings

Question ID: FA3-9		How would you rate the following for famili	es at [organis	ation/eve	nt]? (Select on	e rating f	or each row)	
Number of Premium questions: 2			Very good	Good	Neither good nor poor	Poor	Very poor	Don't know/Not applicable
	FA3	Facilities						
	FA4	Programme content						
	FA5	Timing of events						
	FA6	Communications about events and facilities						
	FA7	Pricing						
	FA8	The shop						
	FA9	(If 'Poor' or 'Very poor' selected) What could	d we do to im	prove any	thing you rate	d poorly?	(Please descr	ibe below)
Purpose: This question is	designed	to measure audience ratings of the different fa	cets of your fa	mily offer	_			

Dependencies: None.

Question/answer changes: Content in [square brackets] can be changed. Individual rows may be removed (not added or amended).

# Travel

These questions can simply be used to understand how people are making their way to your venue, or can be uploaded into the Julie's Bicycle environmental impact framework. If you'd like to do this, you must ask TR3, JB1 and JB2, with no changes to the questions or answers. We do not provide analysis of these questions, but you can pass your raw data to Julie's Bicycle for analysis of your audience's travel-related carbon footprint.

#### **Travel miles**

Question ID: TR3 Number of Premium questions: 1	Did you travel to [organisation/event] from home today? (Select one only)				
	☐ Yes ☐ No				
	Approximately how many miles did you travel to get here today?				
<b>Purpose:</b> Distance can be calculated distance instead.	from home postcode. When respondents travel from places other than home, this question is used to calculate travel				
Dependencies: May be asked on its own. To submit data to the Julie's Bicycle framework, JB1 and JB2 must also be included.					
Question/answer changes: Within [square brackets] only.					

## Travel mode

Question ID: JB1	How did you travel here today? Please include <u>all</u> methods related to your visit to this organisation/event.						
Number of Premium questions: 1	☐ Car ☐ On foot				Short-haul flight		
	☐ Bus	☐ Bus ☐ Bicycle					
	☐ Light rail (Tram/	Tube/Metro)	☐ Coach		☐ Another form of transport		
	☐ Train		☐ Motorcyc	le			
	☐ Taxi/Uber/hire c	ar	☐ Ferry/riv				
	_		·				
	(If 'Another form of transport') What other form(s) of transport did you use to travel here today?						
	(If 'Car') How many po	eople were in t	he car (including you)	?			
Purpose: To understand which meth Dependencies: May be asked on its of Question/answer changes: No		_	•	JB2 must also bo	e included.		
Question ID: JB2	Approximately what p	ercentage of t	he distance of your jou	urney did each	mode of transport account	for?	
Number of Premium questions: 1	Please estimate a perc	entage; percen	tages should add up to	100%			
	Car	%	On foot	%	Short-haul flight	%	
	Bus	%	Bicycle	%	Long-haul flight	%	
	Light rail (Tram/Tube/Metro)	%	Coach	%	Other form of transport	%	
	Train	%	Motorcycle	%			
	Taxi/Uber/hire car	%	Ferry/riverboat	%			
Purpose: To understand how much o	of the journey each mode	of transport wa	is used for.				
<b>Dependencies:</b> Must also include JB <sup>2</sup>	-	•		must also be ir	ncluded.		
Question/answer changes: No		-					

## Contact

London Office 2nd Floor, Rich Mix 35-47 Bethnal Green Road London E1 6LA T 020 7407 4625

Manchester Office Studio 14, Fourth Floor 14 Little Lever Street Manchester M1 1HR

hello@theaudienceagency.org www.theaudienceagency.org

Registered in England & Wales 8117915 Registered Charity No. 1149979